

Retrospect Sell Sheet

Retrospect Backup & Recovery makes it easy for Small Businesses to build a complete and secure hybrid data protection plan.

? What does Retrospect do?

- Automated backup and recovery, duplication, and archiving.
- Protects networked Mac, Windows and Linux servers, desktops, and laptops.
- Back up to certified S3 cloud storage, hard drives, NAS, SAN, or tape.

? Why is Retrospect the best solution?

- Easy to set up and manage.
- Hybrid solution protects both on- and off-site.
- Mac and Windows versions available, with cross-platform client support included.
- One license covers network (as opposed to per-node).
- Built in deduplication (file-level).
- Auto-protect laptops as they come in and out of the network.
- Incremental backups save time and storage space while delivering 100% accurate full point in time restores.
- Powerful reporting keeps you up to date on the status of your backups.
- Free trial and 90-day money back guarantee make purchasing risk-free.
- Best value/ award winning support.
- Trusted data protection for over 25 years.

? What makes Retrospect different?

Fast backups and smart restores

- Performs incremental backups forever- no need for weekly full backups to get fast, accurate restores.
- Powerful filters to omit unnecessary data from backup.
- Restores exact data to point-in-time- won't return renamed, deleted, or moved files.
- Restarts backups or restores where left off if interrupted.
- Provides complete bare-metal restore for all Windows computers.
- User initiated backups and restores.

Secure, simple media management

- Offers both onsite backup for the highest level of business continuity, and offsite backup for disaster recovery.
- Back up to local drive for cloud seeding purposes.
- Large-scale cloud recovery.
- Simple onsite, offsite, disk, or tape rotation.
- Archive data for long-term data storage.

Disk Grooming

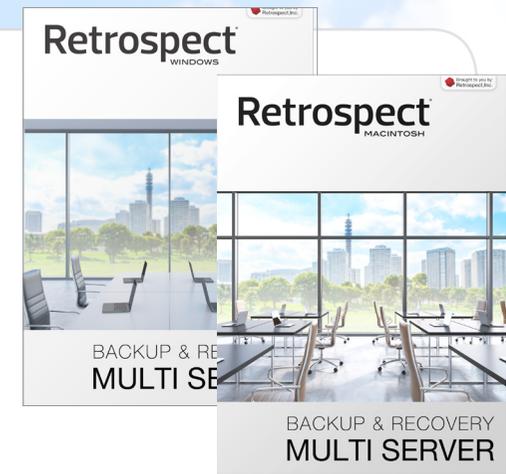
- Automatic Disk Grooming automatically removes older backups from Disk or Cloud when Retrospect needs more storage space.
- Choose from two options: Performance-Optimized grooming, for the fastest grooming speed, or Storage-Optimized grooming for maximum space recovery.

Highest level of security for backup media

- Delivers U.S. government-certified 128- and 256-bit AES encryption to protect against unauthorized access of data.

Disaster recovery

- Automatically gathers all necessary information—including the OS, applications, and all settings—to restore a failed computer.
- User can create bare metal bootable disaster recovery ISO image.
- Optional dissimilar hardware restore available.



Retrospect offers Competitive Upgrade pricing, Government, Educational, and Nonprofit discounts

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🎯 Target Market?

- Every Small and Medium Size Businesses (SMB); home office; remote and branch offices.
- Mac, Windows, Linux, or mixed environments.
- Up to approx. 15 servers, Exchange, SQL, or 200 desktops/laptops per backup server.
- Businesses that need enterprise-level features, at a small business price point.
- Businesses needing a hybrid on-site and off-site backup solution.

🐛 Opportunities: pain points to watch for

- Current backup solution too costly?
- Technical issues with current office backup?
- Looking for full system restores of desktops and laptops?
- Compliance requirements like encryption or archiving?
- Cross-platform clients needing to be protected?
- Exchange and/SQL database protection?
- Virtual Machines needing backup?
- Looking for a centrally managed solution offering full reporting?
- Purchases of Servers, competitive support renewals, new laptops, purchasing new storage?

FREE 45-DAY TRIAL AVAILABLE

www.retrospect.com/try

Questions?

Contact Retrospect sales by scanning the QR code or visiting retrospect.com/contact_sales



🔴 Retrospect Base Products

Multi Server

Protects any number of networked Windows, Mac, and Linux servers, desktops, and notebooks from a single host machine.

Single Server Unlimited

Protects one server and any number of networked Windows, Mac, and Linux desktops and notebooks from a single host machine.

Single Server 20 (Mac only)

Protects one server and up to 20 networked Windows, Mac, and Linux desktops and notebooks from a single host machine.

Single Server (Disk to Disk) 5 (Windows only)

Protects a single Windows Server and five workstations from a single host machine.

MS (SBS) Essentials with Exchange, SQL, Open File Backup and Dissimilar Hardware Restore (Windows only)

Protects a single Windows Server running Windows Server 2012 Essentials plus unlimited desktop and laptop workstations from a single host machine. Includes protection for Microsoft Exchange and Microsoft SQL, Open File Backup, and Dissimilar Hardware Restore.

Desktop

Protects a single non-server host computer and up to five additional Windows, Mac, and Linux desktops and notebooks.

🔴 Retrospect Add-on Products

Microsoft Exchange Server Agent (Windows only)

Provides hot backups of Microsoft Exchange Server 2016 (database only), 2013, 2010, 2007, and 2003 storage groups, databases, and mailboxes.

Open File Backup Unlimited and Disk-to-Disk

Protects open files on NTFS-formatted volumes on Windows servers, desktops, and laptops.

Dissimilar Hardware Restore Unlimited and Disk-to-Disk (Windows only)

Makes it possible to recover an entire boot volume or Windows Server—including the OS, applications, registry, and data—to a different physical computer, such as a newer model or even one from a different manufacturer entirely.

Microsoft SQL Server Agent (Windows only)

Provides hot backups of Microsoft SQL Server 2014, 2012, 2008, and 2005.

VMware Host Server (Windows only)

Protects VMs with file-based agent-less backups and restores in ESX 4 and ESXi 5.1 and 5.2 environments.

Advanced Tape Support

Improves backup times by utilizing multiple tape drives in parallel, including multiple stand-alone drives, drives in libraries, or drives in autoloaders.

Retrospect Client Packs and Server Client Packs

Extends the number of networked desktops and notebook computers (Client Packs) or networked servers (Server Client Packs) that can be backed up when using Retrospect Single Server (Disk-to-Disk) for Windows, Single Server 20 for Mac, or Desktop editions.

Annual Support and Maintenance

Protect your customers' initial investment with our Annual Support and Maintenance. Available for all products, your customers can benefit from 12 months of free support and yearly free upgrades including version changes.